

Message Text

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70

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 121500Z APR 76
FM AMEMBASSY ASUNCION
TO USDOC WASHDC
INFO SECSTATE WASHDC 7140

UNCLAS ASUNCION 1539

E.O. 11652: N/A
TAGS: BPRO, PA

SUBJ: TRADE OPPORTUNITY, REQUEST FOR COMMERCE ASSISTANCE

REF: COMMERCIAL NEWS FOR THE FOREIGN SERVICE, OCTOBER 1974

1. IN APRIL 1975 WELL AND FAVORABLY KNOW LOCAL
BUSINESSMAN VICTOR MUNOZ ALTIMIRA, CALLE ESTRELLA
480. ASUNCION, PARAGUAY, RESPONDING TO ITEM IN
EMBASSY'S COMMERCIAL NEWSLETTER, BASED ON NEW PRODUCTS SUPPLEMENT
TO REFERENCED COMMERCIAL NEWS REQUESTED SPECS
AND PRICES FOR "HAL" TWO-WAY RADIOS FOR MOTORCYCLE
MOUNTING FROM AUDIO LINK INC. 5241 WILSON MILLS
ROAD, CLEVELAND, OHIO 44143.

2. FIRM RESPONDED AS REQUESTED, BUT SINCE THEN HAS FAILED
TO ACKNOWLEDGE HIS SAMPLE ORDER FOR TWO UNITS; HAS
NOT REGOTIATED OR RETURNED HIS CHECK; AND HAS NOT
REPLIED TO HIS SEVERAL FOLLOW-UP LETTERS OR THE EMBASSY'S
OFFER OF ASSISTANCE IN FACILITATING COMMUNICATION.

3. SINCE LOCAL POLICE FORCE SHOWS INTEREST IN
PURCHASING A LARGE NUMBER OF THESE UNITS, POST REQUESTS
THAT COMMERCE DETERMINE IF FIRM IS STILL DOING
BUSINESS AT ABOVE ADDRESS, AND IF SO, IF THEY
ARE IN RECEIPT OF MR. MUNOZ' ORDER. FIRM SHOULD
BE AWARE THAT POTENTIAL EXISTS FOR SIGNIFICANT
SALES OF THEIR PRODUCT.

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4. PLEASE ADVISE SOONEST IF FIRM NO LONGER IN
BUSINESS OR DECLINES THIS ORDER. WE WILL THEN
INITIATE TRADE OPPORTUNITY TO FIND OTHER SUPPLIERS.
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